





Manager, Merito Group, LLC

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A US based certified woman owned company, Merito Group is a consulting firm providing excellence in outsourced solutions in Accounting, Consulting Services and Talent Acquisition.

EDUCATION

George Mason University

LICENSES & CERTIFICATIONS

- ACC

INDUSTRY/SERVICE FOCUS

- Communications
- Education
- Energy
- Entertainment
- Financial Services
- Government Contracting
- Health Care
- Hospitality
- High Technology
- Information Services
- Manufacturing, Retail and Distribution
- Non-Profit/Exempt Organizations
- Professional Services (Consulting, Legal, Engineering, Public Relations, Public Accounting)
- Real Estate and Construction
- Telecommunications

INDUSTRY EXPERIENCE

Jake Hanson has resided in the Washington, DC metro area since 1995 and has been an Executive Recruiter since 2004. He grew up on the East Coast of the United States as well as Europe giving him an appreciation of differing viewpoints and diverse cultures.

Jake has a well-rounded background in recruiting having spent half of his career in executive search and the other half in global talent acquisition in NORAM, EMEA, and LATAM. Jake has supervised and lead teams of recruiters, consultants, and talent acquisition professionals. In addition to supervising, Jake actively recruits professionals in accounting, finance, IT and other related disciplines.

Jake has managed and created pipeline strategies for several major National accounts and VMS programs. He is customer-focused and results driven. Jake combines his knowledge and experience in recruiting with passion and a strong sense of urgency for his clients.

Jake excels in matching and meeting client and candidate needs in order maintain a high level of client satisfaction. He enjoys coaching candidates through transition, helping them to understand the change can be a positive experience.

PROFESSIONAL & CIVIC ORGANIZATIONS

- Northern VA Technology Council
- Project SAVE
- Training Futures

